



KIRAN SREEDHARAN

CORPORATE FINANCE PROFESSIONAL

Visionary corporate finance professional with the ability to achieve optimal economic capitalization through strategic planning and relationship management

INTRODUCTION

Talented and inventive professional with expertise in strategy development, international taxation, risk management, acquisitions, mergers, accounting & reporting and competitive market positioning. Delivers positive outcomes with strong and sustainable gains. Proven track record of accelerating revenue growth through strategic and tactical development of structural operations to drive business growth and market development fostering performance improvement. Capitalizes on cross-functional team leadership examining economic trends and profitable areas of growth. Identifies and capitalizes on emerging business ventures to propel an organization to the top tier of its industry

Location: Singapore
Phone: (+65) 8808 3808
Email: ks@spadeconsult.com

EDUCATION

CHARTERED ACCOUNTANT (FCA)

The Institute of Chartered Accountants of India
Mumbai, India – 2004

BACHELOR OF COMMERCE (B.COM)

Mumbai University
Mumbai, India – 2002

CORE KNOWLEDGE & SKILLS

- International Taxation
- Corporate Finance
- Business Modelling
- Mergers & Acquisitions
- Joint Ventures & Partnerships
- Corporate Structuring & Restructuring
- Strategic Planning
- Competitive Market Positioning
- Risk Management
- Cost Reduction
- Process Improvement
- Accounting & Financial Reporting
- Due Diligence

MEMBERSHIPS

- The Institute of Chartered Accountants of India
- The Association of International Accountants
- Singapore Institute of Directors

EXPERIENCE

MANAGING DIRECTOR | SPADE CONSULTING

Sep'17 – Till date, Singapore

- Advised various clients in maritime and infrastructure sectors on international tax structures to effectively mitigate local and international tax exposure
- Advised a European logistics company on regional expansion across Asia and diversification across industry segments
- Acted as Virtual CFO for a variety of clients across industries to meet high growth targets
- Acted as Chief Risk Officer for clients to manage business turnarounds
- Re-engineered business processes and prepared risk management plans for various clients across Asia and Africa

CHIEF FINANCIAL OFFICER | CHELLSEA

Dec'12 – Aug'17, Singapore

- Negotiated funding facilities in excess of US\$ 100 million to support project financing
- Re-negotiated financing terms and achieved 15% reductions in financing costs
- Improved profitability by 25% through cost reduction exercises
- Implemented transfer pricing across group companies to mitigate tax exposure across Asia, Europe and Africa
- Implemented joint ventures and tie-up structures in Asia, Middle East and Africa
- Re-organized the corporate structure to safeguard equity and assets from creditors

Asst. General Manager | TATA NYK SHIPPING

May'08 – Nov'12, Singapore

- Negotiated funding facilities in excess of US\$ 200 million to support project financing and non-funded requirements at attractive rates in spite of tough economic conditions
- Improved profitability by 15% through hedging of forex, fuel oil and interest rates
- Implemented Business Intelligence system for KPI and performance monitoring

Financial Analyst | CHARTERED SEMICONDUCTOR MFG.

Nov'06 – Apr'08, Singapore

- Prepared and filed Form 20-F, Form 6-K and other SEC disclosures
- Improved profitability by 10% through cost reduction exercises

Senior Officer (Finance) | TATA MOTORS

Apr'05 – Jul'06, Mumbai, India

- Implemented U.S. GAAP and SOX pursuant to a listing on the NYSE
- Re-engineered business processes to reduce lead times and improve operating efficiency
- Implemented system initiatives under SAP R/3 (FICO and BW modules)

Associate, Benefits | HEWITT ASSOCIATES

Aug'03 – Mar'05, Mumbai, India

Audit Executive | G.N.JOSHI ASSOCIATES

Aug'00 – Jul'03, Mumbai, India